

8th District Bulletin

Volume 52
Number 3
Fall 2016

Publication of the Eighth District Dental Society
of the State of New York

www.8ddsny.org

New Dentist Spotlight

Dr. Anthony Travagliato



Dr. Anthony Travagliato, a practicing orthodontist with Forcier Orthodontics and Hometown Orthodontics, hails originally from Orchard Park, NY. After completing his undergraduate studies at the University at Buffalo earning a Bachelors Degree in Biological Sciences, Dr. Travagliato attended the University of Pittsburgh School of Dental Medicine. He then went on to complete a residency in Orthodontics and Dentofacial Orthopedics at Montefiore Medical Center in New York City. Dr. Travagliato completed his Board Certification by the American Board of Orthodontics in September of 2015.

Dr. Travagliato maintains membership with the American Association of Orthodontists, College of Diplomates of the American Board of Orthodontics, American Dental Association, Northeast Society of Orthodontists, New York State Dental Association, Eighth District Dental Society, Eighth District Orthodontic Academy, and the Erie County Dental Society. He explains the importance of young dentists being a part of organized dentistry; "There is just so much that you aren't taught in dental school and residency about our profession. Having a support network of experienced local dentists, especially when you are first starting out, is invaluable." Dr. Anthony Travagliato is the son of Dr. Donna Bitka-Travagliato and Dr. Charles Travagliato, a valued leader on the Eighth District Dental Society Executive Council.

On his choice to return to the Buffalo area after experiencing other locations, Dr. Travagliato shares his enthusiasm for our city. "I love Buffalo because it has everything that a large city has to offer, but also has the friendliness, accessibility, and affordability that gives it a small town feel." In the time he isn't giving to his patients, Dr. Travagliato enjoys live music, running, golf, skiing, and cheering on the Buffalo Bills and Buffalo Sabres.

Congratulations to Dr. Anthony C. Travagliato on being featured in our 8th District Dental Society's "New Dentist Spotlight!" We celebrate his return to Buffalo, his dedication to his patients and contribution to our dental community! If you have a new dentist in mind that you feel should be featured in an upcoming "New Dentist Spotlight," please e-mail your nomination to atsdds@gmail.com.

Dr. Amy S. Nagai, New Dentist Council Chairman

Inside this issue:

From the Editor: Best Job	2
From the President: Perceptions	3
Calendar	4
Executive Director's Note: Membership	5
NYSDA CE Registry	6
MLMIC Donation to Good Neighbors	8
2016 NYSDA House of Delegates	10
2016 EDPAC Contributions	11
2015 NYSDA CE Awards	13
2016 Golf Tournament Photos	14
2016 Feidt Scholarship	16
New Members	17
Study Club Info	21
Classifieds	22
Vendor Listing	23

8th District

Bulletin

Volume 52, No. 2 Summer 2016

Eighth District Dental Society of the State of New York

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The Bulletin of the Eighth District Dental Society (USPS 909-900) is published four times a year by the Eighth District Dental Society for its members. Unless officially adopted by the Eighth District Dental Society and so indicated, opinions expressed in this publication are not necessarily the views of the association.

Address all communications pertaining to this Bulletin to the Editor, Eighth District Dental Society, 3831 Harlem Road, Buffalo, New York 14215. Material for publication should be submitted three weeks prior to the month of publication.

The Dental Society is organized for the purpose of encouraging improvement of the health of the public, to promote the art and science of dentistry, and to represent the interests of the members of the profession and the public which it serves.

From the Editor

Best Job in the U.S., Not a Job

By Chester J. Gary, DDS, JD



It's no surprise, as in 2015, dental professionals again topped the list of the best jobs of 2016. The US News and World Report recently ranked orthodontists #1, dentists #2, and oral and maxillofacial surgeons tied for #10, in the top ten best jobs in the U.S. After all, dentistry serves a universal need, which creates high job volume and, in today's market, low unemployment. Moreover, the Bureau of Labor Statistics ranked dentistry high in financial remuneration and with a healthy work-life balance that allows for a manageable stress level. While these positive factors explain how the study ranked various jobs, it stopped short of analyzing why dentists enjoyed such overall job satisfaction. Ironically, the reason why dentists hold the best job lies in the reality that functioning as a dental professional is not a job at all.

A job involves a short-term commitment and offers little opportunity to earn personal and professional autonomy. The individual works primarily to earn money and, if possible, get rich quick, or move to a new job. Often, a job may not impact the worker's future work life or provide any personal satisfaction. Most importantly, workers typically must adhere to a job description and mission statement authorized by a superior and tailored to achieve the superior's goals. Ultimately, the individual maintains minimal control of both their short and long term destinies.

Dentists' ability to self-regulate their profession and own, operate and manage their practices earns them the privilege to control their professional and personal destinies.

Not so with dentistry! Dental professionals can earn the opportunity to exercise control over their daily personal and professional lives and control their long-term destiny. Moreover, they can do this while enjoying the satisfaction of helping others and establishing strong bonds with their patients. Dentists commit to lifelong learning and a social contract where they vow to place patients' best interests above their own and accept the "get rich slowly" remuneration this commitment demands. In return for their promise to ethically serve the public's oral health needs, dentists enjoy the privilege of self-regulation.

Over the past several decades, dentistry has fought to remain independent from direct control by third party payers, hospitals and government agencies. Dentists' ability to self-regulate their profession and own, operate and manage their practices earns them the privilege to control their professional and personal destinies. Dentists develop the vision for their practice, undertake the financial risk of ownership, carefully manage the process and remain accountable to those they serve. This autonomy offers dentists the unique opportunity to define success for themselves and dentistry gives them the tools to make it happen. The opportunity to set their own goals allows dentists to structure a low stress work-life balance. Dentists pursue their own dreams, not chase after someone else's. Hence, they can avoid the stressful, downward spiral of living on a treadmill, working for other people's ideas of success.

(Continued on page 7)

Beware of Perceptions becoming Negative Reality

By James A. Hoddick, DDS

The Bureau of Labor Statistics has Dentistry at the top of the list of best jobs in 2016. With that as the backdrop, I was disappointed to read two very pessimistic comments in the Letters section of the April 2016 edition of the *New York State Dental Journal*. While attending different meetings, two dentists were induced to contemplate issues facing dentists today. Marvin Grossman, DDS feels "flooding the market" with new dentists, who choose to remain in large urban areas, is a major contributor to stagnant incomes. Nicholas Zacharczenko, DDS, after noticing many senior dentists attending a continuing education course, wondered if we will ever be able to comfortably retire. He compares private retirement plans negatively with the defined benefit plans available to some civil servants. Of course, there are a myriad of issues we all face throughout our careers, such as practice model selection, busyness, insurance carrier infringement, and government regulation with its requisite fees, to name a few. However, after over thirty years in practice, I feel blessed to have chosen dentistry as my career.

Two major concerns of new dentists are licensure and debt load from education. Currently the ADEX

Examination is being piloted by Joseph Gambarcorta, DDS at the University at Buffalo School of Dental Medicine. The goal of this examination is to evaluate dental students in a more clinically relevant manner. It also may potentially allow new dentists a wider geographic area in which to practice. This would go a long way to achieving the holy grail of licensure by credential.

Personal debt should always be a concern, both student and other debt. Is today's debt of \$150,000-200,000 with single digit interest rates really that much worse than \$50,000-100,000 (in 1980 dollars) with non-deductible double digit interest rates? Both scenarios merit concern and attention. We all have to manage our expectations. Students have to evaluate if each expenditure is worth incurring more debt. For example: Are loops with self-contained lighting necessary for preclinical education?

(Continued on page 12)



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Calendar

September 2016

Tuesday, September 13

Eighth District Dental Society Executive Council Meeting
7PM Eighth District Office

September 21-22

Eighth District Dental Society
OFFICE CLOSED FOR STAFF TRAINING

Thursday, September 22

Eighth District Service Corporation Meeting
6PM Eighth District Office

Thursday, September 29

Eighth District Dental Society New Dentist Event
TIME & LOCATION - TBD

October 2016

Tuesday, October 11

Eighth District Dental Society Executive Council Meeting
7PM Eighth District Office

Tuesday, October 18

Eighth District Dental Foundation Meeting
7PM Eighth District Office

October 20-25

ADA Annual Session - Denver, CO

November 2016

November 2-4

University at Buffalo Dental Alumni's
Buffalo Niagara Dental Meeting

Thursday, November 3

Eighth District Dental Society Business Meeting
12PM Buffalo Niagara Convention Center

Tuesday, November 8

Eighth District Dental Society
Service Corporation, Executive Council & Appreciation Dinner
6PM The Buffalo Club

December 2016

Friday, December 2

Eighth District Dental Society All Day Seminar
8:30AM Salvatore's Italian Gardens

Saturday, December 10

Eighth District Dental Society's Children's Christmas Party
10AM Brookfield Country Club



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Executive Director's Note

Membership Milestones

By Chris Klimecko

Dues categories for the Tripartite are many. Here's what the current list looks like:

Full Active
Retired
Life Member: Active
Life Member: Retired
Year of Graduation
1st Year Out of Dental School
2nd Year Out of Dental School
3rd Year Out of Dental School
4th Year Out of Dental School
5th Year Out of Dental School
Graduate Student/Resident
Associate
Temporary Disability (Various levels)
Humanitarian Organization Practitioner
Federal Dental Service (ADA Only)
International
Direct
US Licensed Practicing Abroad
Non-Practicing
Provisional

And of course, the dues rates vary widely across the various categories. Of all the categories, there are three in particular I would like to focus on. They are Retired, Life Member: Active, and Life Member: Retired. Why? Because looking at the current supply of dentists in the US, the largest group falls into the 55-64 age group (29.1 % in 2015), and there are 15% in the 65 and older group. So for those who fall into either of these groups, there are a couple of things you need to know relative to your membership and what constitutes falling into one of the above mentioned categories. So let's look at the criteria for each.

Retired

Be an active member in good standing who is no longer earning an income from dentistry. For dentists retiring from tripartite membership, the Retired Member Membership Affidavit Form must be approved by your

(Continued on page 12)



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NYSDA CE Registry

By Cyndy Fiegl; 8th District Executive Assistant

In the Spring Bulletin, we published an article about continuing education and what happens after you take a continuing education course. The NYSDA CE Registry was referenced in that article. Below is additional information regarding the Registry.

What is the NYSDA CE Registry?

To put it simply, the NYSDA CE Registry is a tracking system for your continuing education credits. All credits that are submitted to NYSDA are listed in a transcript format. These transcripts are downloadable.

Who can submit credits to the NYSDA CE Registry?

NYSDA component societies submit a list to NYSDA of all society members who attend each Society sponsored course. For example, the Eighth District Dental Society submits a list to NYSDA the names of Eighth District members who attend Eighth District seminars and those study club and county society courses sponsored by Eighth District.

Also, you as a member can directly submit continuing education credits to NYSDA as well. This would apply to any course you complete that is not sponsored by the Eighth District. However, you must submit your credits

within 1 year after completion of the course. After that, NYSDA will not add courses to the CE Registry.

There are three ways to submit your credits to NYSDA:

1. Mail a copy of your CE verification form to:
New York State Dental Association
ATTN: Continuing Education
Corporate Woods Blvd, Ste 602
Albany, NY 12211
2. Fax a copy to 518-465-3219.
3. Submit it online at:
www.nysdental.org/education/continuing-education/registry

What is the benefit of the NYSDA CE Registry?

When it comes time to renew your license, you can login to the NYSDA website and retrieve the “transcript” of your continuing education hours via the CE Registry. This provides you with one list of the credits you have, as well as the course topics/codes. You can use this list to ensure you have met the required 60 hours of continuing education, and that you have met the specific course requirements (CPR, Risk Management, Infection Control, etc.).

(Continued on page 7)

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From the Editor

(Continued from page 2)

Finally, dentists possess the unique ability to help others in the healthcare setting, a privilege unknown to lay workers. It allows them to enjoy the ultimate professional satisfaction, the bond formed between doctor and patient. This satisfaction, coupled with unparalleled personal and professional autonomy, explain why this “non-job” ranks as the best job.

Please address any questions or comments to Chester J. Gary, DDS, JD at garyddsjd@gmail.com.

NYSDA CE Registry

(Continued from page 6)

Does NYSDA CE Registry include all my courses?

The NYSDA CE Registry will only list those courses that a component society or you have submitted to NYSDA.

Do I still need to keep CE verification forms if courses have been added to the NYSDA CE Registry?

YES! Absolutely. You are ultimately responsible to keep track of your continuing education credits. If you are ever audited by the NYS Education Department, you will have to provide proof of the courses you took. That verification form is your proof. To be safe, it is suggested that you keep your CE verification forms for six years.

Assistance for Dependencies Available

The Council for Chemical Dependency is in existence to help colleagues, staff or family who may have an issue with alcohol or other substance abuse. All inquiries are kept strictly CONFIDENTIAL and will be acted upon in a non-punitive, non-judgmental and caring way. If you or someone you know has an issue, please call State Chairperson, Dr. Bob Herzog (716-565-2160) or Eighth District Chairperson, Dr. Amy Bryan (716-433-7684).

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MLMIC Donation to The Dental Office at Good Neighbors

Generous gift from MLMIC significantly improves capacity for patient care and student learning at Harvest House's Free Dental Office

Members of the Eighth District Dental Society are well aware of the amazing work happening at 175 Jefferson Ave., the site of Harvest House's free dental center, The Dental Office at Good Neighbors. With 2016 being the 10th anniversary of the completely free dental center, our own MLMIC replied generously to the plea for a much needed equipment replacement. A donation from MLMIC allowed Harvest House to replace their malfunctioning x-ray developer.

"The first thing you notice is the sound, or actually, the lack of sound! The new developer is so quiet. No more rumbling noises and no more fears that we will have to turn patients away because our developer won't work" stated Dr. Patricia Haberman, Director of The Dental Office at Good Neighbors. "Films are developed much more quickly and we can have confidence that we won't lose a film in the rollers", added Haberman.

"No more days of "hand dipping" films, or service to patients being interrupted, slowed, and sometimes even cancelled because we couldn't develop X-rays" rejoiced Lynn Ryan, the Good Neighbor's Dental Coordinator.

Harvest House is a 501c-3 organization founded 23 years ago by Gary and Linda Tatu in South Buffalo. Their simple mission remains: "find a need and fill it". Since then, four ministries at two locations have been opened: Good Neighbors Health Care, New Hope Education Center, Baby & Children's Ministry, and the South Buffalo Retreat Center. Over 200,000 individuals are helped annually with a hand up, not a hand out. "Good Neighbors provides general dental and oral surgery services to those who are uninsured or underinsured. The founder and Executive Director, Linda Tatu, reports: "The office is completely volunteer run, from our Director, Patty Haberman, to the receptionist who greets you at the door. Everyone here has a passion for the mission. That creates a unique environment of hope and collaboration in service among all levels of professionals including our students. Lynn Ryan regularly maintains a roster of at least a half dozen pre-dental students who volunteer and learn a bedside manner that cannot be garnered from books or a classroom" she concluded. Dr. Haberman agrees: "Honestly, I don't know who benefits more from Good Neighbors; the patients

(Continued on page 9)



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MLMIC Donation/Good Neighbors

(Continued from page 8)

who so desperately need dental services, the doctors who volunteer their time, or the students whom we watch blossom into compassionate young men and women.”

Harvest House Good Neighbors Health Care operates without any government funding and does not accept insurance. We operate solely from the generous support of organizations, businesses, and donors like you. Thank you again to Eighth District Dental Society for their continued support and to MLMIC for the generous and much needed developer. This equipment is a critical part of patient care; the upgrade assures that The Dental Office at Good Neighbors can continue their much needed and appreciated work.

For more information on becoming a volunteer, contact Lynn Ryan at goodneighborsdental54@yahoo.com. For information on attending a fundraising event, how to make a donation, or to learn about other ways to support Harvest House, contact Ellen Tucker, Development Director at harvesthousedevlopment@gmail.com.

Dental Assistants & Hygienists

Over the past few months, the Eighth District office has been receiving an increasing number of calls from members searching for dental assistants and/or hygienists to temporarily fill-in at their offices. Unfortunately, we have never maintained a database of this type.

In order to address this need, we are creating a central location online for our member dentists to source potential candidates. A link will soon be available on our website.

In order to create this list, we need to get the word out to local dental assistants and hygienists. If you or someone you know is a dental assistant or hygienist who would be interested in having their name and contact information listed, please call us at 716-995-6300 or email Cyndy Fiegl at cfiegl@8ddsny.org.

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2016 NYSDA Annual House of Delegates Meeting

Submitted By Dr. Brendan Dowd

The Annual Meeting for the New York State Dental Association was held in Brooklyn, New York from June 3rd to June 5th. Our delegation included Drs. Frank Barnashuk, Charles Travagliato, Michael Marrone, Glen Donnarumma, Chester Gary, David Bonnevie, Brendan Dowd, Frances DePlato, James Hoddick and our Executive Director, Chris Klimecko. The following is a summary of the important decisions made by the House of Delegates at the meeting this year:

- Dr. Richard F. Andolina (Seventh District Dental Society) automatically ascends to the office of President
- Dr. Lawrence J. Busino (Third District Dental Society) for the office of President-Elect
- Dr. Brendan P. Dowd (Eighth District Dental Society) for the office of Vice President
- Dr. Mark J. Weinberger (Third District Dental Society) for the office of Treasurer
- Dr. Steven Gounardes (Second District Dental Society) for the office of Speaker
- Resolution 8: Reduction of Dues Discount for Active Life Members Referred to Appropriate NYSDA Council
- Resolution 16: Seek Legislation to Amend the NYSDA Governing Statute: Elimination of Representation Database **Adopted**
- Resolution 17: The Utilization of Specialists in the Orthodontic Screening of Children with Medicaid **Adopted**
- Resolution 18S-1: Comprehensive Review of the NYSDA Peer Review and Quality Assurance Manual **Adopted**
- Resolution 20: Educating the Public about the Importance of Oral Health as Part of Overall Health **Referred to Appropriate Agency**
- Resolution 21: Designation of People with Intellectual/Developmental Disabilities as an Underserved Population **Adopted**
- Resolution 22: Creating Membership Category for Dental Team Members **Adopted as Amended**
- Resolution 23: Expansion of the Scope of Dental Practice to Extend the Use of Dermal Fillers to Include Cosmetic Applications throughout the Head and Neck Regions **Adopted**
- Resolution 24: Enhancing the Brand of the NYSDA Member **Adopted**
- Resolution 28: Expanding the Scope of Procedures for Which Hygienists Can Administer Nitrous Oxide Analgesia and/or Infiltration Local Anesthesia **Referred to Appropriate NYSDA Council**
- Resolution 30: Continuation of the NYSDA PGY1 Task Force **Adopted**
- Resolution 31: Auto-Renewal Option for Dues Payment **Adopted**
- Resolution 26: Dues for Active Members **Adopted**



2016 EDPAC Contributions

The following Eighth District Dental Society members have made contributions to EDPAC as of August 8, 2016. Please consider making your own contribution.

Capital Club - contributions up to \$100

Jennifer Balon	Maria Giglia-Pieri	William Maher	Emily Schaefer
Jeffrey Baumler	James Glennon Jr	Michelle Mai	Louis Schiumo
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Anthony Domenico	Ronald Jarvis	Bryan Petryszak	John Vona
Robert Dowrey	Theodore Jenkins	Peter Purcell	Robert Warner
Mary Beth Dunn	Elizabeth Kapral	Robert Reszel II	Lawrence Wolfgang
Samir El-Chehabi	Michael Kazmierczak	Todd Retell	Douglas Wright
Robert Engl	Peter Kowalski	Joseph Rumfola	Alison Zuccala
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Jennifer Frustino	Antoinette Lukasik	Marlin Salmon	

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Robert Lacarrubba	Gilbert Schulenberg	Lawrence Volland
John Nasca	Lata Shenoy	

A total of \$16,500 has been contributed by the above listed 103 Eighth District Dental Society members, only 11% of our entire membership.

Empire Dental Political Action Committee (EDPAC) is a bipartisan political action committee of New York State dentists that serves and protects the interests of NYSDA members. Regardless of party affiliation, EDPAC supports candidates who will be strong advocates for dentists and the patients they serve. EDPAC makes sure that the voice of dentistry gets through to the right people in government—men and women of both political parties who understand and support the needs of the profession.



Empire Dental Political Action Committee
The VOICE for dentistry

Executive Director's Note

(Continued from page 5)

local dental society. The affidavit can be downloaded from the ADA's website. You will need to login to do so. Retired members pay dues at a reduced rate.

Life Member: Active

Active Life members are those who have been a member for 30 consecutive years (or 40 total years) and are at least 65 years old, and are still working. Life members are notified by a letter from the ADA when they have been elected into life membership. Active life members pay dues at a reduced rate.

Life Member: Retired

Retired Life members are those who have been a member for 30 consecutive years (or 40 total years) and are at least 65 years old, and are no longer working. A life member will be notified by letter from the ADA when they have been elected into life membership. Life members that are fully retired (not practicing on any level) pay no dues.

Something For All to Remember

As a rule, we do not know when a member retires. Therefore, you must notify the Eighth District office when that event occurs. Something else to consider. Sometimes members become incapacitated due to illness and no one notifies the Society that the individual is not working. Consequently, dues go unpaid and in some cases, membership is not renewed. In the case of an active life member, if notified, we can place the individual in a retired status with no dues required. In the case of a member who is not eligible for retirement, we can look at dues waiver options.

Volunteers Needed

The Dental Office at Good Neighbors is in need of volunteer dentists and dental assistants to provide free dental care to the people of WNY.

The Dental Office operates on:
Monday evenings from 5:30-7:30 PM
Wednesday mornings from 8:30-11:00 AM
Friday afternoons from 1:30-4:30 PM

The Dental Office at Good Neighbors Health Care Center
175 Jefferson Ave
Buffalo, NY 14210

Please call 716-856-2400 to volunteer.

From the President

(Continued from page 3)

Are overseas missions more educationally rewarding than local opportunities? Faculties should remain continually vigilant evaluating programs adding expense to the cost of student education. Will expensive simulation units be an adequate improvement to the educational experience over the traditional "typodont on a stick" to merit the cost? Or is this just an expensive marketing tool? We established dentists must welcome our new colleagues cognizant of the debt service they face. It is imperative they find opportunities allowing them to thrive.

Busyness remains a concern of many dentists. When access to care remains an issue and patients continue to present at hospital emergency departments, we must remain vigilant in educating the public as to the importance of good dental health. This continues to be an uphill battle with anti-fluoridationists continuing the attack on fluoride in drinking water and a federal government giving the impression flossing isn't necessary. And dental insurance companies continue to try to interfere with the dentist-patient relationship.

We all must individually manage our expectations regarding retirement. I have no idea when I will choose to retire. After over thirty years in practice, I look forward to my interactions with our staff and the patient families who have become part of my extended family. I find it invigorating to join colleagues at meetings whether it is in Brooklyn as part of the Eighth District Delegation to NYSDA's House of Delegates, working together to address issues facing NYSDA, or a symposium hosted by the dental health foundation addressing the anti-fluoridationist issue, or at continuing education courses and study clubs getting updated on our ever changing profession. It is a privilege to interact with colleagues committed to lifelong learning. As summer comes to an end, I look forward to seeing many of you at future meetings. I have a lot to learn.

Warm Regards,
Jim

James A. Hoddick, DDS
President, Eighth District Dental Society

PS: Jenny, I'm rounding third digging for home!

2015 NYSDA Continuing Education Awards

The Eighth District Dental Society would like to congratulate its members listed below who have reached significant milestones in attendance at Continuing Education programs through the end of 2015.

100 Hours

Kristen Alexander
Barry Boyd
Anthony DeLuke

Joseph DeRose
Stacy Hoffman
Terrence McLean

Kurt O'Donnell
Joseph Salamon
Emily Schaefer

Sergiu Stoica
Jill Wierchowski
Elizabeth Zastrow

300 Hours

Sebastiano Andreana
William Bauer
Robert Freiberg

Amy Gallo
Michael Moore
Jay Mostowy

Peter Purcell
Ronald Sadler
Robert Schaus

500 Hours

Michael Altman
Michael Dick
Robert Dowrey

Bernard Eisen
Frank Graziano Jr
Douglas Larson

Sanil Nigalye
Rachael Rossitto
Joseph Rumfola

Robert Warner

1000 Hours

Edward Boyczuk
Michael Gburek

Dale Klipfel
Eric Scott

Eugene Sibick
Carol Simon

1500 Hours

Kathleen Casacci

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Warren Buffett, CEO, Berkshire Hathaway

For more information, visit MLMIC.com/faq.



2016 William C. Knauf Jr. Memorial Golf Tournament & CE Program

Forty-two attendees enjoyed Dr. Damon Adams' morning CE session entitled "Trends, Innovations, Controversies, and Clinical Tips". Dr. Adams' information-packed program, from his unique perspective as editor-in-chief of one of North America's leading clinical and news journals, focused on current trends, controversies, and innovations. He placed a special emphasis on a variety of clinical tips designed to assist the dentist and team in choosing and successfully implementing the latest lab fabricated all-ceramic dental materials and treatment protocols.



After the great CE presentation, the almost 100 golfers were treated to a wonderful lunch of burgers, hot dogs, Italian sausage, and marinated chicken breast off the grill, prepared by Lockport Town and Country Club's chef and staff. The golf portion of the day included a Championship tournament and Scramble contest. With temperatures in the mid-high 60's and overcast skies, 99 golfers made their way across a hilly and picturesque course on the Niagara Escarpment.



The overall scratch champion was Dr. John Tibbetts, with a 3-peat, over runner-up Dr. Peter Igoe and 5 others competing for the coveted trophy.



2016 William C. Knauf Jr. Memorial Golf Tournament & CE Program



In the Scramble division, the competition was heated between 23 well matched teams. In the end, the Men's team of Drs. Tobias Corcoran, Joseph Salamon, Matthew Fortna, and Mr. Bill Hodge were victorious.

Mixed Scramble - Drs. John Nasca, Dave Croglio, and Jim Stein, and Ms. Christi Stevens.



The Senior Scramble - Drs. Ken Banas, Fred Rodems, Stan Zak, and Paul DiBenedetto.

Super Senior - Drs. Steve Jensen, Mario Violante, Jr., John Berner, and Ron Jarvis.



A cocktail hour and fine steak dinner capped the evening with awards and door prizes following. All are looking forward to next year's tournament at Transit Valley Country Club in East Amherst, NY on Monday, June 19, 2017.

The "Longest Drive" and "Closest to Pin" competitions concluded with the following winners for 2016:

Men's Long Drive - Dr. Matthew Fortna

Men's Closest to Pin - Dr. Robert Reszel

Last but not least, a big thank you to all of this year's sponsors:

Naming Sponsor Ivoclar Vivadent

Gold Sponsors
Bank of America Practice Solutions
Benco Dental
Biosan Disposal
Evolution Dental Science
Fortress Insurance Company
MVP Network Consulting
Patterson Dental Supply
Walsh Duffield Companies

Silver Sponsors
Dental Dynamics, Inc.
Jim Kasper Associates
Pro-Esthetics Dental Lab

Tee Sponsors
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UB Dental Alumni Association
Wealth Management Group

Special thanks to Patterson Dental who once again sponsored the Margarita Bar and to Bank of America Practice Solutions who provided the golf balls.

2016 Thomas J. Feidt Scholarship Award

The Eighth District Dental Society established a Friend of Dentistry Award in 2008. This award was to be given to "a non-dentist who had a long-term association with the dental profession in Western New York." Tom Feidt, who has provided insurance to dentists since 1974 and considered a friend to many Western New York dentists, was the first recipient of this award. In conjunction with Tom's award, Walsh Duffield Cos., Inc., Tom's employer and the endorsed agent for Eighth District Dental Society, created a \$1500 scholarship/honorarium, in Tom's name, to be given to a resident enrolled at the University at Buffalo Dental School.

We are pleased to announce that we have two recipients of the 2016 Thomas J. Feidt Scholarship. They are Dr. Steven Vigliotti and Dr. Timothy Violante. Dr. Vigliotti is finishing his last year of residency in the endodontic program at UB. Steve is originally from Clayton, NY and has accepted a position at a practice in Brighton, NY outside of Rochester. Dr. Violante, who followed in his dad's, Dr. Mario Violante's, footsteps, is finishing up his first year in the periodontics program at UB. Upon graduation, Tim plans to practice and reside in Western New York with his wife Molly.

Congratulations to Dr. Vigliotti and Dr. Violante.



Dr Aaron McCann is excited to announce the opening of his own endodontic office



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New Members

Please join us in welcoming the following as new members of the Eighth District Dental Society.

Thikriat S. Al-Jewair

University at Buffalo School of Dental Medicine, 2012
Employed at: 140 Squire Hall; Buffalo, NY

Gillian Alexander-Hazboun

University at Buffalo School of Dental Medicine, 2010
Employed at: 6435 Webster Rd; Orchard Park, NY

Jan R. Carlson

University of Missouri - Kansas City, 2005
Employed at: 133 E Fairmount Ave; Lakewood, NY

Nathan Chronister

University at Buffalo School of Dental Medicine, 2015
Employed at: 476 Hertel Ave; Buffalo, NY

Gretchen Galvin

University at Buffalo School of Dental Medicine, 2015
Employed at: 4927 Main St; Amherst, NY

Martin Gorkiewicz

University at Buffalo School of Dental Medicine, 2015
Employed at: 956 Kenmore Ave; Buffalo, NY

Tawfiq Hazboun

University at Buffalo School of Dental Medicine, 2010
Employed at: 1800 Maple Rd Ste 200, Amherst, NY

Jeonghyeon Kim

Yonsei University College of Dentistry, 1997
Employed at: 215 Squire Hall; Buffalo, NY

Sunita Manuballa

NYU College of Dentistry, 2006

Camille N. Megna-Acorlor

Howard University, 2010
Employed at: 2746 Main St; Buffalo, NY

Maryam Mobarhan

University at Buffalo School of Dental Medicine, 2012
Employed at: 3364 Southwestern; Orchard Park, NY

Rachel Nozzi

University at Buffalo School of Dental Medicine, 2014
Employed at: 81 S Main St; Warsaw, NY

Bryan D. St Marie

University at Buffalo School of Dental Medicine, 2014
Employed at: 1066 Abbott Rd, Buffalo, NY

Julie Strauss

Arizona School of Dentistry and Oral Health, 2008
Employed at: 623 Main St; Olean, NY

Tiffany M. Stuart

University of Tennessee, 2013
Employed at: 85 W Main St; Fredonia, NY



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New Rule Under Section 1557 of the Affordable Care Act

On May 18th of this year, the Department of Health and Human Services published a final rule under Section 1557 of the Affordable Care Act. The rule is designed to protect individuals from discrimination in health care on the basis of race, color, national origin, age, disability, and sex, including discrimination based on pregnancy, gender identity, and sex stereotyping. Section 1557 is enforced by the Office for Civil Rights. This is the same federal agency that enforces HIPAA. The rule applies to dental offices that receive government funds from programs such as Medicaid, CHIP, or "meaningful use" payments. The rule went into effect on July 18, 2016.

The ADA has posted the following in relation to Section 1557:

The ADA has written a letter to the Office for Civil Rights requesting an extension of the implementation deadlines. This would allow sufficient time for our members to meet the requirements. We additionally asked for relief for our members working in small practice settings and requested the most burdensome regulations be limited to those who employ 25 or more staff.

There are questions relative to certain requirements within the rule that we are waiting clarification on. When we have more information, a blast email will be published.

A multitude of information regarding Section 1557 has been made available on the ADA's Center for Professional Success site at:

<https://success.ada.org/en/practice/operations/section-1557/section-1557-the-basics-on-what-you-must-do>

You must be logged in to access the information.

Dr. Lynne Halik, a Fortress Dentist.

I live in Fairport, NY with my husband and two kids. We lived in England and Japan while I was in the US Air Force.

I practice pediatric dentistry. I started my own practice in 1997 so I could have more autonomy, and have my kids with me. My daughter says it was great to be raised in a dental office!

I recharge with music. I've always played in orchestras, bands, quartets. Music is part of my family. I play the cello at church with my daughter Wendy, and enjoy watching my son Scott play trombone.

I believe in volunteering. During my year as President of our District Society, we started a community program called "Give Kids A Smile Day."

I recommend Fortress for professional liability coverage. I feel more secure knowing that they only insure dentists. I think it's an excellent company.



Fortress Insurance Company is owned and operated by dentists, and only insures dentists.

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*The language contained in each policy of insurance establishes the specific terms and conditions of insurance, and will supersede any statements contained herein.

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Sept 14, Infection Control/OSHA Update
Dr. Frank C. Barnashuk

Sept 28, Periodontitis & Periimplantitis: Comparison of Dx,
Etiologies and Tx Options. Dr. Abhiram Maddi

Oct 5, Oral Cancer: Your Critical Role in Diagnosis and
Treatment, Dr. Michael Markiewicz

Oct 12, Understanding Autism Spectrum Disorders:
Strategies and Behavioral Considerations for the Dental
Visit, Jennifer Rumfola, MA, CCC/SLP, BCBA, LBA

Oct 19, Orofacial Pain, TMD, Bruxism...A Multidisciplinary
Treatment Approach, Drs. Yoly Gonzalez & Heidi Crow

Nov 16, A Primer to Lasers in Everyday Dentistry
Dr. Praveen Arany

Call UB now! (716) 829-2320

 **University at Buffalo** The State University of New York

ADA Center for Professional Success

The ADA maintains a one-stop shop area online that contains practice management information, online educational opportunities, and wellness material. The site is called the Center for Professional Success (CPS). Actual content is available to members only. A link to the CPS site can be found on ADA.org under the dropdown labeled ADA WEBSITES, or by using the following URL: <http://success.ada.org/en/>

MEMORIALS

Dr. Robert J. Riek passed away on June 27, 2016 at the age of 84. Dr. Riek was a Life Member of the Eighth District Dental Society.

Dr. Daniel C. Kaczor passed away on August 3, 2016 at the age of 78. Dr. Kaczor was a Life Member of the Eighth District Dental Society.

WEALTH MANAGEMENT GROUP

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The Christensen "Bottom Line" - 2016

Patti DiGangi, RDH, BS
Connecting the Dots - Care to Codes

Marc M. Gottlieb, DDS '82
Management of the Apprehensive Dental Patient

Antonio Mancuso, DDS, MAGD
*Predictable and Efficient Provisionalization of
 the Anterior Esthetic Case*

Myron Nevins, DDS
*Treatment Planning for the Periodontally
 Compromised Patient*

John S. Olmsted, DDS, MS
WWW.ENDO Part 1 & 2

Thomas Viola, R.Ph., CCP
*HURTS SO GOOD! Management of Post-Therapeutic
 Dental Pain & Patient Care Considerations*

Sheri Kay, RDH, BS
*Change your Thinking...
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Mary Govoni, CDA, RDH, MBA
*Dental Assistants:
 Become the Superstar on Your Team*

Richard A. Williamson, DDS, MS, FACP
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~~Opening Night Celebration~~

Wednesday, November 2, 2016 @ 5:30 - 8:00 pm

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Gordon J. Christensen, DDS, MSD, PhD - FREE One Hour CE Credit

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Study Club & County Society News

WNY Dental Study Club

September 15, 2016 @ 6:00pm

Dr. Meredith Newman

“Eating Disorders”

Voss Dental Lab

Contact: Dr. Richard Lynch

Metropolitan Dental Study Club

September 28, 2016 @ 6:00pm

Dr. Dana Qeblawi

“Contemporary All-Ceramic Restoration”

Protocol Restaurant

Contact: Dr. Marshall Fagin

Erie County Dental Society

September 23, 2016 @ 8:30am

Dr. David Binder

“Dental Sleep Medicine”

Salvatore's Italian Gardens

Contact: 716-995-6300

Erie County Dental Society

November 7, 2016 @ 5:00pm

The Safety Company

“Basic Life Support/CPR”

Eighth District Dental Society office

Contact: 716-995-6300

Remember Ruby

September 10, 2016

3:00 p.m. – 7:00 p.m.

Armor Volunteer Fire Company
4932 Clark Street
Hamburg, NY 14075



Tickets: 25.00 presale | 30.00 at door

Ruby passed away on March 29, 2016 as a result of domestic violence. Ruby was not only a hygienist but also a great friend to her patients and all who knew her. Ruby loved life and touched everyone she came in contact with.

Remember Ruby will feature:

Basket Raffles • 50/50 split • Food and Beverages

Tickets are available now by calling
Dr. Kathy Kane, 6590 E Quaker road, OP. 662-7651



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About Chautauqua County, NY.... Nestled in the rolling hills of upstate New York overlooking beautiful Chautauqua Lake, Chautauqua County has a proud history of innovation and culture. It is also the birthplace of comedienne Lucille Ball and the future home of the National Comedy Center. If you are a fan of craft beer and wine, this area is home to one of the fastest growing craft breweries in the nation, Southern Tier Brewing Company, as well as a robust wine trail. *Chautauqua County is the place to be!*



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Employment Opportunities

A very well established, three doctor dental practice is looking for a part-time/full-time associate. We have 2 locations. New graduates out of residency are encouraged to apply. Great compensation and generous retirement plans (401K matching and profit sharing). Send resumes to: jihanedds@yahoo.com; text or call Dr. Riad at 716-228-0735

Family Practice located in North Buffalo, NY seeking a dentist to join our staff. We are located in a medical building attached to a local Catholic hospital. The position is for full time but we would also consider a 2 or 3 day part time commitment. Call our office or email to schedule a time to come meet our friendly partners and staff. 716-835-1933 or familydentalbuffalo@gmail.com

General Dentist: Looking for awesome Dentists for an awesome group practice at QDental, an established, yet growing practice located in the Rochester, NY area. Guaranteed salary to start, with unlimited production based earnings potential thereafter. Comprehensive benefits package, including malpractice insurance. Send your CV to mtateo@qdental.com

Oral Surgeons: We are looking for Oral Surgeons to join our awesome practice! QDental is an established, yet growing, multi-location family group practice offering a lucrative position with paid benefits, including liability insurance. We have a large patient base, a high volume of referrals from regional dental practices, opportunities for continued education and long-term practice growth. If you are interested please contact us at mtateo@qdental.com

Pediatric Dental Specialist: Searching for dynamic Pediatric Specialists to join our awesome practice! QDental is a well-established, yet growing, family group practice offering a lucrative position with paid benefits, including liability insurance. Guaranteed salary to start with unlimited production based earnings potential thereafter. Let's work together to take care of our little ones, contact mtateo@qdental.com

Eighth District Dental Society: Endorsed Vendors

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x2017

Payroll Service:

Payroll Processing (716) 668-5200

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Fortress Insurance (716) 362-7363
thru Walsh Duffield

Medical Insurance

Walsh Duffield (716) 362-7386

Other Insurance Products

Walsh Duffield (716) 362-7363

Eighth District Dental Society: Sponsoring Vendors

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& Kershner LLP

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Bank of America (646) 265-3004
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Computer Network Solutions:

MVP Network Consulting (716) 630-1701

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Pro-Esthetics (716) 626-1258

Dental Suppliers:

Benco Dental (716) 692-0647
Ivoclar Vivadent (800) 533-6825
Patterson Dental (716) 636-2860

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Wealth Management Group (716) 625-4520

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Biosan Disposal (716) 817-8858

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Altfest Personal (888) 525-8337
Wealth Management

Credit Card Acceptance

Best Card (877) 739-3952

Student Loan Refinancing

SoFi (855) 456-7634

Payroll Processing

SurePayroll (866) 535-3592

Insurance Services:

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Other Business Insurance

Arthur J Gallagher & Co (888) 869-3535

Long-Term Care

New York Long-Term (844) 355-2596
Care Brokers

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Credit Cards

US Bank (888) 327-2265

Practice Loans

Bank of America (800) 497-6076

Other Services:

Electronic Prescribing

Henry Schein (800) 734-5561
x2

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Prosites (888) 511-9467

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Demandforce (800) 210-0355

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