

# 8<sup>th</sup> District Bulletin

Volume 53  
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Winter 2017

Publication of the Eighth District Dental Society  
of the State of New York

[www.8ddsny.org](http://www.8ddsny.org)

## New Dentist Spotlight

Dr. Nicole Hinchy



Dr. Nicole V. Hinchy, originally from Floral Park, NY, proudly practices as a general practitioner and attending dentist at ECMC. In addition to helping the residents, Dr. Hinchy is clinical faculty in the Department of Radiology at the University at Buffalo. Dr. Hinchy considers herself a Buffalo transplant. Dr. Hinchy chose to stay in Buffalo because of the people. “Hands down, the people I work for and with. I have been very fortunate to begin my career with a group of talented, intelligent, strong, and supportive female dentists, and a few good men. We all push each other to reach our fullest potential to deliver quality care to all patients we come across both on the general dental side, as well as on the oncology side. As an educator, I enjoy working with students and residents alike as they keep you on your toes to stay up to date with the latest in dentistry. It is also fulfilling to watch students grow in their knowledge and confidence, even over a short period of time.”

Dr. Hinchy attended St. John’s University in Jamaica, NY where she graduated with a BS in Healthcare Administration. Dr. Hinchy continued her education to get a Master’s Degree in Medical Biology at Long Island University. Despite coming from a close knit family and having an extended family of life-long friends who live on Long Island, Dr. Hinchy decided to move the next chapter of her life to Buffalo where she attended the

University at Buffalo School of Dental Medicine, graduating in 2012 with an Oral Surgery minor. While at UBSDM Dr. Hinchy received many awards and scholarships including the Anthony S. Gugino Humanitarian Award, the Donald Kozlowski Memorial Award, the Thomas C. Labenski Scholarship, and the Pierre Fauchard scholarship.

After dental school Dr. Hinchy stayed in Buffalo to complete a residency in Dental Oncology/GPR at Roswell Park Cancer Institute. Dr. Hinchy is currently working to complete a PhD in Cancer Prevention & Pathology through RPCI. During this time Dr. Hinchy has conducted numerous research studies presenting in both local and international meetings, speaking mainly on the topic of oral cancer concepts. Dr. Hinchy has also been fortunate to have her research published! One article concerned prevention and treatment strategies for ONJ and another was on the progression of gingival SCC after invasive dental treatments. Both of these articles were written with the intention to review important concepts for the general dentist to keep in mind when treating patients with histories of anti-resorptive drugs or non-healing lesions of the gingiva.

Dr. Hinchy is heavily involved in organized dentistry, stating the importance is “Simply put, to ensure we, as a profession, maintain our autonomy as we progress. Those who are best suited to manage and influence our profession are dental professionals. So, it is of utmost importance to get involved early in our careers to get our voices heard on topics that may influence our careers greater than our predecessors. At the same time, we can learn from seasoned dentists who have been in the

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## 8th District

# Bulletin

Volume 53, No. 4 Winter 2017

### Eighth District Dental Society of the State of New York

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#### Member Publication American Association of Dental Editors

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The Dental Society is organized for the purpose of encouraging improvement of the health of the public, to promote the art and science of dentistry, and to represent the interests of the members of the profession and the public which it serves.

## From the Editor

By Kevin J. Hanley, DDS



I recently returned from the annual ADA convention in Atlanta, GA, serving as a delegate to the House of Delegates. At the first meeting of the House, Dr. Kathy O'Loughlin, Executive Director of the ADA, gives an address discussing what has happened over the last year in the ADA, a sort of health report on the state of what the ADA has been doing and where it intends to go in the future. I always enjoy listening to these addresses as Dr. O'Loughlin always has some very interesting things to say.

She spoke about the importance of change in our lives and in our organizations. Without change, we become stale. However, no one likes change because we are all set in our daily lives and no one wants to change what is comfortable and known. Change is scary and unknown. We, as human beings, will resist change. However, if we don't change as the world around us changes, we become irrelevant.

It seems change is coming at a pace greater than we can comprehend. Every day we see changes in technology which can overwhelm us. We see societal changes we couldn't anticipate just a few short years ago. Change is all around us and we must adapt to these changes. If not, we will become extinct. We need to embrace change if we are to survive in a changing world.

This is where leadership comes in. It is incumbent upon us to be the leaders of this change to keep us relevant in the world. We must show the way to our younger members so they understand what is relevant for our mutual success. The ADA is doing that now with innovations like credentialing, virtual study clubs, its career success program, and the public initiative to tell the general public why going to an ADA member dentist is so important to their dental and overall health.

We need a clear vision of what type of individual we want to be in both our personal and professional lives. We have to decide what is best for our patients and provide them with the best dental care possible. We have to decide how we treat new members of our profession graduating from dental school. We must welcome them as colleagues and peers. We must show them what we learned through our professional lives and how we overcame all the obstacles life threw at us while we were living our lives and trying to do our best.

Life is unpredictable and can throw you curves. You can't control what life throws at you but you can control how you react to situations seeming out of control. There are times in the office when you just want to give up because things aren't going as planned. These are the times when you need to step back and control your reaction to difficult situations. We must take control of our emotions and do the best for the patient. We must always remember the patient is the most important person in the office and deserves the best care you can deliver.

They say the Millennial generation is a different generation. Yes, they are a different generation, but for many baby boomers, they are the generation we raised. We must welcome them into our professional lives and make our organizations relevant to them. It is said Millennials don't join organizations

(Continued on page 7)

## From the President

### All Good Things Must Come to an End

By Raymond G. Miller, DDS

As my term as President of the Eighth District Dental Society comes to an end, a verse in a Lionel Richie song rings in my head: "And know that we've come to the end of our rainbow, there's something I must say out loud...": What the hell was I thinking? Actually, the experience and adventure was much more positive than negative. The job is definitely a learning experience no matter how much you absorb as a member or while serving on councils and committees. Once I was past the surprise and nearly immediate Executive Director change, I thought maybe I would just implant myself as President for Life and be done with any opposition to my decisions. I quickly learned there are numerous checks and balances in place in the form of constitutions, by-laws, administrative codes, and wiser, more experienced members to establish any formidable run at a dictatorship. I will graciously abdicate to my successor Dr. Glen Donnarumma in January and simply perform my Immediate Past-President duties. This will include, but not be limited to, advising those who will follow me as others have done for me.

We did succeed as a Society to at least table for now the Erie County Disclosure Bill that I reported on in my last newsletter column. That was primarily due to a significant

grassroots effort on the part of those members who actually read the bill, understood the associated problems, and made your voice heard. We made a difference. This bill was not about simply informing patients concerning their care. I agree patients should be completely informed regarding treatment decisions affecting their health and treatment. The bill was imposing potential fines and criminal charges, implying that we were misleading, even mistreating, patients. The bill was unclear in what was actually being covered and created further regulations that, when all was said and done, protected no one. Most disconcerting was the process. The bill did not originate through a conversation with organized dentistry and affiliated partners. It started with a press conference, a dental lab and a politician, suggesting to the public that bad things were going on in dentistry and they were potential victims, implying that this law will protect them from unscrupulous dentists. Tabled, however, only means it could come back in another form in the future. We must be vigilant.

*(Continued on page 7)*

The advertisement features a black and white photograph of a dentist with curly hair, wearing a white lab coat, a surgical mask, and loupes, performing a procedure on a patient. The background is a light blue gradient. The NYSDA logo, featuring a flame icon, and the MLMIC logo, featuring a caduceus icon, are prominently displayed. Below the logos, the text "The NYSDA-MLMIC Program for Dental Professional Liability Insurance" is written. A dark blue box with an orange border contains three bullet points. At the bottom right, it says "Exclusively Endorsed by New York State Dental Association" with the New York State logo.

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## Calendar

### December 2017

Friday, December 1

Dr. Richard Fink Memorial Lecture - "GPS to Get You to Your High Tech Dental Practice"

8AM Lucarelli's Banquet Center

Saturday, December 9

Children's Christmas Party

10AM Brookfield Country Club

### January 2018

Tuesday, January 9

Eighth District Dental Society Executive Council Meeting

7PM Eighth District Office

Saturday, January 27

Eighth District Dental Society's President's Reception

6PM Country Club of Buffalo

Tuesday, January 30

Eighth District Dental Foundation Board Meeting

7PM Eighth District Office

### February 2018

Tuesday, February 13

Eighth District Dental Society Executive Council Meeting

7PM Eighth District Office

### March 2018

Tuesday, March 13

Eighth District Dental Society Executive Council Meeting

7PM Eighth District Office

Thursday, March 15

Risk Management Seminar

5:30PM Creekside Banquet Facility

Friday, March 23

Spring All Day Seminar - "Offensive Dentistry"

8AM Lucarelli's Banquet Facility

### April 2018

Tuesday, April 10

Eighth District Dental Society Executive Council Meeting

7PM Eighth District Office

Tuesday, April 24

Eighth District Dental Foundation Board Meeting

7PM Eighth District Office



University at Buffalo

Office of Continuing  
Dental Education

School of Dental Medicine

Friday, February 16, 2018

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School of Dental Medicine

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## Executive Director's Note

By Cynthia Bellinger

As this year is coming to an end, I look back to this time last year and am amazed at all that has happened. The Society has been through a plethora of changes in 2017.

The year began with Chris Klimecko announcing he was leaving – a shock to us all! I was given the honor to pick up where Chris left off. I represented The Society in celebrating 125 years with UB Dental School at their gala in May. We welcomed Ryan to our staff as our new administrative assistant in June. The office has seen some upgrades – new phones, new computers, and some cosmetic repairs to the building too. We witnessed the natural disasters strike across the country - Hurricane Harvey in Texas, Hurricane Irma in Florida, and Hurricane Maria in Puerto Rico. But let's end with a positive – Harvest House, part of which is The Dental Office at Good Neighbors, was selected as one of 40 winners in the State Farm Neighborhood Assist Grant. They will receive \$25,000.

These disasters and Harvest House receiving this grant award, made me question whether or not you are aware of all the opportunities there are for you to help others. It

was decided to have a complete list of funds to which you can make a donation through the Eighth District to support your colleagues and the community. Please see page 8 for this complete list.

I would also like to take this opportunity to thank all of our sponsors for our 2017 year. Without our sponsors, many of our events would not be possible. Take a look at page 9 for a complete list of sponsors and what events they supported this year.

As the threat of snow begins, I hope you all have a safe and warm winter. I hope to see you all at our Dec 1st Dr Rick Fink Memorial Lecture, as well as the President's Reception in January.



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## New Dentist Spotlight

(Continued from page 1)

organized dentistry arena for a long time to navigate the ins and outs smoothly.” Dr. Hinchy is a member of OKU Lambda Lambda chapter, ADA, NYSDA, 8th District Dental Society, AAOM, AAOMR, AGD, AAWD, AAOMP, and held leadership positions as a Counselor at Large for the 8th District Dental Society, and NYSDA Alternate Delegate.

“I am a self-proclaimed jack-of-all-trades, master of none. Before entering dental school, I taught cake decorating for Wilton and had a small business for “cake sculptures,” where I have created cakes ranging from a baby bassinet to a Chevy Corvette. My favorite cake, however, was not completed until my senior year of dental school when I made a set of dentures for our 100 days party.

“I caught the travel bug when I was very young, as my mother and I were well known for last minute road trips on weekends to all over the Northeast. Recently, I visited a good friend stationed in Yokosuka, Japan, where we

traveled around and experienced a decent portion of Japanese culture (certainly not all of it). But my all time favorite place to visit is Ireland; the people are incredibly friendly, the landscapes are beautiful, and the beer is excellent.”

Congratulations to Dr. Nicole Hinchy on being featured in our 8th District Dental Society’s “New Dentist Spotlight!” We especially love featuring new dentists who have relocated and made their home and workplace in Western New York, becoming part of our community of dentists. If you have a new dentist in mind you feel should be featured in an upcoming “New Dentist Spotlight,” please email your nomination to [lrbarres@gmail.com](mailto:lrbarres@gmail.com).

Dr. Laura R. Barres, New Dentist Council Chairman

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## From the President

*(Continued from page 3)*

On another topic, the American Dental Association (ADA) recently elected a new President-Elect to be installed in 2018. Your representatives to the ADA House of Delegates had a voice in that process in Atlanta this October. As a Delegate to the House and a voter, I paid attention to the candidates' message. All three candidates stressed the need to make sure we saw value in membership. It would seem it would be easy to answer the question of value. I recall that question being raised locally in a newsletter column a while ago. Sadly, I recall the most common answer was "camaraderie". Camaraderie is why we have a Thursday Night Bowling League, not the ADA. I understand the difficulty answering the question. Membership value is not the same for everybody. The ADA is very aware and is making every effort to address the concerns of all they represent. Young and old; large groups and solo-practitioners, owners and employees, and everyone in between. How do you provide value when the needs of those you represent are so diverse? A never ending battle is fought every day to maintain our relevance to all we represent. The new President-Elect, Dr. Jeffrey Cole from Wilmington, Delaware, is very cognizant of what lies before us. He stated that in the last generation, "The business and practice of dentistry has changed dramatically. We have graduated more dentists, faced increased economic pressures, seen an infusion of outside interests influencing our business, and have had new laws thrust upon us – all

resulting in greater limitations on how we practice." Dr. Cole understands the need to address these changes and deliver tangible relevance to our members. He strives "to make decisions based on what members want and need and not on what is politically expedient." Hopefully he can deliver.

In my experience, over the last year I have learned it is not always easy to identify problems primarily because problems are relative to the individual. One needs to do what is most beneficial for the greater good but be cognizant of any decision's impact on all our members. Not everyone will be happy but at the very least we need to be sure that those in opposition have a voice, are heard and understood, so that in the end, we all learn and benefit from an intelligent and meaningful debate. We must grow with our members and never fall into the rut of doing things because "that is the way we always have done it".

Thank you for the honor and privilege to serve and represent you. Thank you to the district staff doing the behind the scenes, daily business with efficiency and skill. Thank you to those who serve the district and assisted and guided me as we governed to the best of our ability. And again, anyone that has a desire to serve on a committee or counsel can find me at [ray2thdoc@aol.com](mailto:ray2thdoc@aol.com). Don't make me come looking for you! I am not going away. I am just "going into the weeds" as our Immediate Past-President Dr. James Hoddick would state. Jim never hid really well; I am sure I won't either.

## From the Editor

*(Continued from page 2)*

like the ADA because they aren't relevant to their lives. They don't like meetings that drag on and don't accomplish much. Does anyone? I think not.

The ADA knows this and has developed programs aimed directly at Millennials. The ADA is gaining traction with them and more are joining the ADA because they see the value in membership. We must also develop programs locally to attract Millennials, making these programs attractive to them. If we lose this generation, we could lose our voice in the healthcare world.

That voice is very important. Study after study indicates dental health is extremely important to overall health. Without a strong organization like the ADA, our voice will be lost in the din of voices trying to be heard above all the babble. There are many different dental organizations in the US, but none are as strong as the ADA. Without the ADA, we become splintered and lose effectiveness. A strong voice is important in the healthcare marketplace and, for dentistry, that voice is the ADA.

We can't become static and unchanging. If we do, we will become extinct. We must accept change and not rile against it. We must use change to improve our organizations so we can continue to provide our patients with best dental care possible. We must be leaders in this healthcare battle to advocate for what is best for the patient. This is our number one responsibility, to us and the public. We must trust in ourselves and our ability to implement the changes necessary to accomplish all our goals.

Dr. O'Loughlin has a vision of herself as a dentist: "A learned, evidence-based, ethical, compassionate, highly respected dental professional committed to equitably promoting, protecting and restoring oral and general health for our patients and our communities— no matter what." I think those are wise words and ones we can all live by.

## Opportunities to Give

Have you heard of the Eighth District Dental Society's Relief Fund? What about the Accardo Award? Or the numerous other awards the Eighth District presents each year? Did you know the Eighth District supports The Dental Office at Good Neighbors? If you said no, this article is for you. Here you will find a list of ways you can give back - to students, to colleagues, to patients.

### Eighth District Dental Society Awards

#### *Accardo Award:*

This award is to be given annually to the senior dental student who most exemplifies Dr. Accardo's leadership and visionary skills in organized dentistry as well as his political activism. It is a \$500 award presented at the UB Dental School award ceremony in May.

#### *ECC Dental Hygiene Award:*

This award is presented to an outstanding graduating student from the ECC Dental Hygiene Program. The recipient is selected by members of the faculty of the college. It is a \$250 award presented at the ECC Dental Hygiene ceremony in May.

#### *ECC Dental Assisting Award:*

This award is given to the ECC Dental Assisting Program student who has maintained the highest academic average and has had excellent attendance over the entire ECC Dental Assisting Program. It is a \$250 award presented at the ECC Dental Assisting ceremony in May.

#### *EOC Dental Assisting Award:*

This award is given to the EOC student who has maintained the highest academic average and has had excellent attendance over the entire EOC Dental Assisting Program. It is a \$150 award presented at the EOC graduation ceremony in May.

### Other Ways to Donate

#### *The Dental Office at Good Neighbors:*

The Dental Office at Good Neighbors is a completely volunteer run dental clinic serving residents of Buffalo. All services are provided free of charge, on a first come first served basis. The Dental Office currently has hours on Wednesday and Friday. The Eighth District Dental Foundation supports The Dental Office in numerous ways - (1) we provide funding towards the salary of the Dental Coordinator; (2) we provide funding for supplies and other special requests as The Dental Office requests them. You can help in many ways - (1) donate your time and become a volunteer; or (2) you can make a contribution to the Eighth District Dental Foundation specifically for The Dental Office at Good Neighbors.

#### *Eighth District Relief Fund:*

The Eighth District Relief Fund, which is managed by the Eighth District Dental Foundation, exists to provide limited one-time monetary assistance grants for members experiencing financial hardship due to circumstances beyond their control. These include catastrophic events that adversely affect the operation of a practice (e.g. storm damage, fire), and long-term illness or surgery that limits one's ability to work at full capacity (member, spouse, or child). In order to obtain a Relief Fund grant, members must present a formal request to the Eighth District Dental Foundation. Recently, the Eighth District Dental Foundation, through the Relief Fund, made donations to the ADA Disaster Relief Fund for the hurricanes in Texas, Florida and Puerto Rico. You can make a contribution to the Eighth District Dental Foundation specifically for the Relief Fund.

#### *Dr. Richard Fink Memorial Lecture:*

The Dr. Richard Fink Memorial Fund of the Eighth District Dental Foundation is intended to memorialize the contributions to dentistry of Dr. Richard Fink, 2005 President of the Eighth District Dental Society, and to assist in underwriting the cost of honoraria payable to the speaker(s) at the Annual Dr. Richard Fink Memorial Lecture. You can make a contribution to the Eighth District Dental Foundation specifically for the Dr. Richard Fink Memorial Fund.

#### *Memorial Donations:*

You can make a contribution to the Eighth District Dental Foundation in memory of a member who has passed away. These contributions will be used for Eighth District Dental Foundation programs.



## Thank You to our Sponsors for 2017

The Eighth District Dental Society would like to thank all of our sponsors for your support of our 2017 events. Without your sponsorships, many of our events would not have been possible.

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### Children's Dental Health Month

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Patterson Dental Supply  
Walsh Duffield Companies

### Mentor Program

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Rochester Technical Group  
Walsh Duffield Companies

### Spring All Day Seminar

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BioServ  
Bisco  
Dentsply  
DMG  
Doxa Dental  
Fortress Insurance Company  
Ivoclar Vivadent  
MVP Network Consulting  
Pro-Esthetics Dental Lab  
Rochester Technical Group  
Solution Reach  
Vital Dental Laboratory  
Walsh Duffield Companies

### New Dentist Events

Bank of America Practice Solutions  
Fortress Insurance Company  
Ivoclar Vivadent  
MVP Network Consulting  
Rochester Technical Group  
Walsh Duffield Companies

### William C Knauf Jr Memorial Golf Tournament & CE

Bank of America Practice Solutions  
Biosan Disposal  
Dental Dynamics Inc.  
Evolution Dental Science  
Fortress Insurance Company  
Hudson Transition Partners, Inc.  
Ivoclar Vivadent  
MVP Network Consulting  
Patterson Dental Supply  
Printed Image  
Pro-Esthetics Dental Lab  
Rochester Technical Group  
UB Dental Alumni Association  
Vital Dental Laboratory  
Walsh Duffield Companies  
Wealth Management Group

### Dr. Richard Fink Memorial Lecture

Air Techniques  
Bank of America Practice Solutions  
Bien Air  
Dentsply  
Dry Shield  
Fortress Insurance Company  
Ivoclar Vivadent  
Kettenbach  
MVP Network Consulting  
Pro-Esthetics Dental Lab  
Rochester Technical Group  
Vital Dental Laboratory  
Walsh Duffield Companies

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# New York State Paid Family Leave

## Overview

New York's Paid Family Leave program provides wage replacement to employees to help them bond with a child, care for a close relative with a serious health condition, or help relieve family pressures when someone is called to active military service.

Employees are also guaranteed to be able to return to their job and continue their health insurance. If they contribute to the cost of their health insurance, they must continue to pay their portion of the premium cost while on Paid Family Leave.

## Timeline

Paid Family Leave is designed to phase in over four years, starting January 1, 2018. Schedule:

Year	Weeks Available	Max % of Employee Average Weekly Wage	Cap % of State Average Weekly Wage
1/1/2018	8	50%	50%
1/1/2019	10	55%	55%
1/1/2020	10	60%	60%
1/1/2021	12	67%	67%

Employees may take the maximum benefit length in any given 52-week period. The maximum benefit is eight weeks during the first year, 10 weeks during the second and third years, and 12 weeks the fourth and subsequent years. The 52-week clock starts on the first day the employee takes Paid Family Leave.

Paid Family Leave coverage will be included under the disability policy all employers must carry. The premium will be fully funded by employees through payroll deductions.

**The New York Department of Financial Services issued rates on June 1, 2017, for the new PFL benefit, which have been set at 0.126% of an employee's weekly wage with the maximum contribution not to exceed the statewide average weekly wage, which is currently \$1,305.92 per week. The highest contribution will be \$1.65 per week.**

For example, in 2018, an employee who makes \$1,000 a week would receive a benefit of \$500 a week (50% of \$1,000). Another employee who makes \$2,000 a week would receive a benefit of approximately \$648, because this employee is capped at one-half of New York State's Average Weekly Wage (NYSAWW) —currently \$1,296. Half of that amount is the \$648 benefit. The Average Weekly Wage (AWW) is set every year after a comprehensive analysis by the New York State Department of Labor.

## Eligibility

Every full-time or part-time private employee in New York State will be eligible for Paid Family Leave. Participation in the program is not optional for employees. If you are a public employer, you may opt into the program. Public employees who are represented by a union may be covered if Paid Family Leave is collectively bargained.

An employee must be employed full-time for 26 weeks or part time for 175 days to be eligible for a Paid Family Leave Benefit.

Employees do not have to take all of their sick leave and/or vacation before using paid family leave. An employer may permit you to use sick or vacation leave for full pay, but may not require you to use this leave.

## Leave for Birth, Adoption, or Foster Care

With proper documentation, in 2018, employees may be eligible for up to 8 weeks of Paid Family Leave. Because this benefit can be taken with 52 weeks of date of birth, this will include children born/placed prior to 1/1/2018.

Paid Family Leave only begins after birth/placement and is not available for prenatal conditions.

(Continued on page 11)

## New York State Paid Family Leave

(Continued from page 10)

### Caring for a Close Relative with a Serious Health Condition

A close relative includes:

- |  |   |                                     |                                 |
|--|---|-------------------------------------|---------------------------------|
| <input type="checkbox"/> Spouse        | <input type="checkbox"/> Domestic partner | <input type="checkbox"/> Child      | <input type="checkbox"/> Parent |
| <input type="checkbox"/> Parent in-law | <input type="checkbox"/> Grandparent      | <input type="checkbox"/> Grandchild |                                 |

A serious health condition is an illness, injury, impairment, or physical or mental condition that involves: inpatient care in a hospital, hospice, or residential health care facility; or continuing treatment or continuing supervision by a health care provider.

### Active Duty Deployment

Paid Family Leave is available for families eligible for time off under the military provisions in the federal Family Medical Leave Act when a spouse, child, domestic partner or parent of the employee is on active duty or has been notified of an impending call or order of active duty.

Paid Family Leave cannot be used for one's own disability or qualifying military event. It may only be taken to care for your Spouse, domestic partner, child, or parent.

### **Paid Family Leave and DBL**

As Stated above, PFL will be covered under your DBL policy. Both benefits must be provided by the same carrier. They are both mandatory for covered employees.

Employees cannot collect both at the same time and combined the PFL and DBL cannot amount to more than 26 weeks during any 52 consecutive calendar weeks.

For additional information, please visit <https://www.ny.gov/programs/new-york-state-paid-family-leave>



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## BNDM 2017 Raffle Winners

At the 2017 Buffalo Niagara Dental Meeting, the Eighth District Dental Society raffled off 3 gift cards to 3 lucky winners.



Derek Lin (pictured above) was the winner of the \$100 VISA gift card, while Rachel Giovannini (pictured left) and Ellina Fee (pictured right) were the winners of a \$50 VISA gift card.

Congratulations Derek, Rachel and Ellina!



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## ADA Annual Session 2017

During October 2017, the ADA Annual Session was held in Atlanta, GA. Eighth District Dental Society ADA Delegates and Alternate Delegates in attendance included:

Dr. James Hoddick (delegate)  
Dr. Raymond Miller (delegate)  
Dr. Kevin Hanley (delegate)  
Dr. Frank Barnashuk (alternate)  
Dr. Glen Donnarumma (alternate)

Pictured below from left to right are Drs. James Hoddick, Glen Donnarumma, Raymond Miller, Kevin Hanley, Brendan Dowd (as NYSDA President-Elect), and Frank Barnashuk.



Thank you to Dr. Mark Bauman for taking this picture for us.



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bfarrell@walshins.com



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## HIPAA Security Seminar

The Eighth District Dental Society, in conjunction with MVP Network Consulting, hosted an evening seminar on September 7, 2017 entitled "HIPAA Compliance and Security". Approximately 35 people were in attendance.



Ed Silva DDS, a Fortress Dentist

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\*The language contained in each policy of insurance establishes the specific terms and conditions of insurance, and will supersede any statements contained herein. © 2017-18 Fortress Insurance Company. All rights reserved. DDSGuard™ is a registered trademark of Fortress Insurance Company.



## New Dentist CE Night

On Tuesday, September 26th, the Eighth District Dental Society in conjunction with Ivoclar Vivadent, hosted an evening clinical program with Dr. David Rice and Dr. Laura Barres as the presenters. This New Dentist Event, entitled "Composite Artistry: Sculpting your Future" was held at Ivoclar's headquarters in Amherst and welcomed more than 25 local dentists.



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### **Eighth District Dental Society – Medical Insurance Considerations**

Members of the 8<sup>th</sup> District Dental Society can choose to obtain group health insurance benefits through their membership, or separately, but this decision comes with pros and cons we want each of you to be aware of and understand fully.

- Members who offer group health insurance through the district remit their monthly payments to Lifetime Benefits (along with an \$8 admin fee), while those that offer group health coverage for their own individual practice pay their invoice directly to the insurance carrier.
- Those who offer coverage through the 8<sup>th</sup> District must offer the BCBS plan options that have been selected. The annual renewal for these plans is February 1<sup>st</sup>.
- Practices who offer their own plans (separate from the 8<sup>th</sup> District) can offer other options from BCBS or any plans offered through additional carriers (Independent Health or Univera). Practices with their own plans may also have a different renewal date (ie., January 1).

### **MEDICARE IMPACTS**

- The 8<sup>th</sup> District medical plan is considered TEFRA eligible for Medicare purposes. What does this mean to you? If you are Medicare eligible AND continue to actively work, you do NOT have to take Medicare Part B when first eligible. At time of retirement, you would not be subject to a late enrollment penalty, as long as you enroll in a timely manner.
- Practices that opt to purchase coverage on their own would NOT be TEFRA eligible. This means if your practice is less than 20, you would need to purchase Part B when first Medicare eligible or be subject to a penalty (this number moves up to 100 employees if you are Medicare eligible due to a disability).
- If you are obtaining your health coverage through the 8<sup>th</sup> District, your spouse may remain in the active group plan after you reach Medicare eligibility, at which point they could enroll in one of the district's group Medicare options. For groups that obtain health coverage on their own, this option is not available.
- The 8<sup>th</sup> District will allow practices that leave the plan to rejoin. **It could be to your advantage to do so prior to turning 65.**
- If you currently contribute to an H.S.A., you may need to cease contributions 6 months prior to enrolling in Medicare.

Updated November, 2017



## New Members

Please join us in welcoming the following as new members of the Eighth District Dental Society.

**Michael LaMastra**

SUNY Buffalo School of Dental Medicine,  
Employed at: 4243 Maple Rd; Amherst, NY

**David McCloe**

SUNY Buffalo School of Dental Medicine,  
Employed at: 3950 E Robinson Rd; Buffalo, NY

**Kirty Pathak**

SUNY Buffalo School of Dental Medicine,  
Employed at: 5007 Transit Rd; Depew, NY

**Gregory White**

SUNY Buffalo School of Dental Medicine,  
Employed at: 1947 Ridge Rd; West Seneca, NY

**Solomia Zhownirovych**

SUNY Buffalo School of Dental Medicine,  
Employed at: 362 S Main St; Albion, NY

**Ashley Acevedo**

SUNY Buffalo School of Dental Medicine,  
Employed at: 6350 Transit Rd; Depew, NY

**Matthew Campbell**

Temple University,  
Employed at: 1050 Abbott Rd; Buffalo, NY

**Deepak Gupta**

New York School of Dentistry,  
Employed at: 5862 Snyder Dr; Lockport, NY

**Alexander Mieczjak**

Temple University,  
Employed at: 950 E Main St; East Aurora, NY

**Stephanie Solberg**

SUNY Buffalo School of Dental Medicine,  
Employed at: 6350 Transit Rd; Depew, NY

**Evan Zingaro**

SUNY Buffalo School of Dental Medicine,

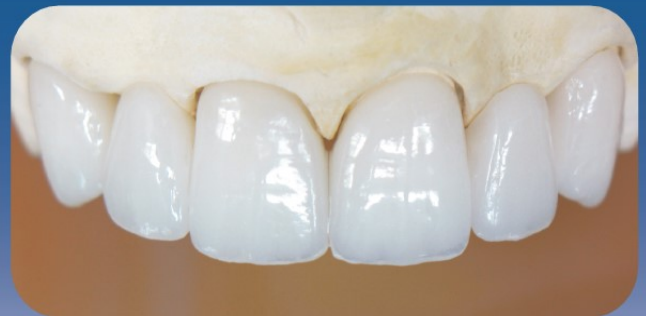
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## Erie County Dental Society Page

### Upcoming ECDS Events

January 13, 2018 @ 6pm

Installation Dinner

Hotel Henry

February 1, 2018 @ 6pm

CE dinner

Topic & Location TBD

February 5, 2018 @ 5pm

Basic Life Support/CPR

Eighth District office

February 16, 2018 @ 8am

Ski Day & CE

Holimont Ski Resort

## Tri-County Dental Society Page

### Upcoming TCDS Events

There are currently no scheduled events for Tri-County Dental Society.

For more information about TCDS events, please contact Dr. Joseph Craddock at 585-591-1404.

## Niagara County Dental Society Page

### Upcoming NCDS Events

There are currently no scheduled events for Niagara County Dental Society.

For more information about Niagara County Dental Society, please contact one of the following officers:

President Shawn Jordan 998-7735

Vice President Marian Pilecki 572-5154

Secretary Roger Anderson 242-9237

Treasurer Stacy Hoffman 870-4174

New members are always welcome. Membership dues are \$65.

## Cattaraugus/Allegany County Dental Society Page

### Upcoming CACDS Events

There are currently no scheduled events for Cattaraugus/Allegany County Dental Society.

For more information about CACDS events, please contact Dr. Dominic Colarusso at 716-372-8017.

## Chautauqua County Dental Society Page

### Upcoming CCDS Events

There are currently no scheduled events for Chautauqua County Dental Society.

For more information about CCDS events, please contact Dr. Julie Mills/Dr. Susan Soja at 716-366-6822.

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## BOCA



## Buffalo Outreach and Community Assistance

BOCA is a student run public health organization that promotes dental education and provides care to underserved areas locally, nationally, and internationally. During these missions, patients receive cleanings, restorative work, sealants, and extractions *free of charge*. In the past, we have provided treatment to countries like Dominican Republic and Senegal. Our Remote Area Medical trips cater to communities in the United States as well. While the most important beneficiaries of our dental work are the patients, the **STUDENT DENTISTS** who attend these missions are also rewarded. They do not only gain insight into lives that are *less privileged* than their own, but have the opportunity to do extraordinary dental work alongside faculty and dentists.

## What can you do to help?

Are you interested in volunteering to go on a RAM and/or International dental mission trip?

Contact us! And fill out this quick 2 question survey:

<https://goo.gl/forms/mMr8ydRhETOuloXT2>

Marc Salme: [marcsalm@buffalo.edu](mailto:marcsalm@buffalo.edu)

(716) 352-5266

Lizzy Lenchner: [ealenchn@buffalo.edu](mailto:ealenchn@buffalo.edu)

(516) 902-9952

Dr. Gambacorta



RAM (Remote Area Medical) Trips



Senegal Trip (July, 2017)



Senegal Trip (Summer, 2016)



## Dental Emergency Dentist

My name is Dr. Neil Scott and I have officially been providing dental emergency care 24/7 for the past 10 years in WNY and will be retiring in about 4 ½ years. This unique niche in dentistry has never been provided here in WNY prior to 2007 and I fear that after May 2022, when I retire from the dental profession, this aspect of helping people in need of immediate dental care for whatever reason will be something but a sweet memory for the people of WNY. I have estimated that approximately 70% of people in this area have not visited a dentist on a regular basis and thus do not have a dentist of record. This means that should they call up a dental office and indicate that they are in extreme pain, the likelihood of being seen that day and being taken care of is about zero.

I am proposing a unique manner in which, if several dentists were interested in providing excellent dental care and that they must be well versed in all aspects of dental treatment, then I encourage those DDSs and DMDs to contact my office at 716-648-1030 where I can explain the entire process. It can be a great way for these dentists to (1) pick up extra cash, (2) possibly increase your patient load including the referral of families, relatives, friends and even their coworkers and (3) the possibility of having someone transfer to your practice when their own dentist cannot or will not see their patient of record when the need is there. Just remember that in today's world, people are looking for immediate gratification for the need of dental services at that time, not days or weeks later. Just think that should you (if you were a lay person) have a dental emergency, how long would you be willing to wait to be taken care of?

Therefore, only if you are interested in helping the people of WNY and beyond and can commit yourself to getting up in the middle of the night if the need is there to help someone that cannot wait another 24 hours, please give my office a call. I bet you will never regret this decision.

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### MEMORIALS

**Dr. Gerald A. Wysocki** passed away on October 19, 2017 at the age of 75. Dr. Wysocki was a Life Member of the Eighth District Dental Society.

**Dr. Charles R. Clough** passed away on October 24, 2017 at the age of 77. Dr. Clough was a Life Member of the Eighth District Dental Society.

**Dr. Robert C. Gartler** passed away on October 30, 2017 at the age of 92. Dr. Gartler was a Life Member of the Eighth District Dental Society.

### Assistance for Dependencies Available

The Council for Chemical Dependency is in existence to help colleagues, staff or family who may have an issue with alcohol or other substance abuse. All inquiries are kept strictly CONFIDENTIAL and will be acted upon in a non-punitive, non-judgmental and caring way. If you or someone you know has an issue, please call State Chairperson, Dr. Bob Herzog (716-565-2160) or Eighth District Chairperson, Dr. Amy Bryan (716-433-7684).

### Dental Donations

Contributions have been made to the Eighth District Dental Foundation for the following:

**In Memory of: Dr. Girard Gugino**

By: Dr. John Vona

*Tax deductible contributions may be made anonymously, as a memorial, or on behalf of an individual by sending checks payable to:*

*Eighth District Dental Foundation  
3831 Harlem Road; Buffalo, NY 14215*

*The Eighth District Dental Foundation is a 501(c)3 nonprofit organization, and is a tax exempt arm of the Eighth District Dental Society. The management of its affairs is the responsibility of the Board of Directors; Andrew L. MacDonald, DDS, President; Mark K. Barone, DDS, Treasurer.*

### Volunteers Needed

The Dental Office at Good Neighbors is in need of volunteer dentists and dental assistants to provide free dental care to the people of WNY.

The Dental Office operates on:

Wednesday mornings from 8:30-11:00 AM

Friday afternoons from 1:30-4:30 PM

The Dental Office at Good Neighbors Health Care Center  
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Please call 716-856-2400 to volunteer.

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